

**JOB ID:** iEC-002

**JOB TITLE:** Corporate Sales Executive

**REPORTING TO:** Sales Director

**JOB POSTING DATE:** December 1, 2017

**JOB DESCRIPTION:**

- Creates and develops new business opportunities by identifying potential clients in the industry
- Builds and maintains relationships with clients by suggesting relevant events provided by iExcelerate Inc.
- Making qualified outbound calls to decision makers
- Achieves individual sales and revenue targets

**JOB QUALITIFCATIONS:**

- Bachelor’s degree in marketing or any related field
- Proven B2B sales experience
- 1-year work experience
- Excellent communication skills, written and verbal, across all organizational levels
- Proficient in English
- Has initiative
- Can work flexible hours
- Willing to travel

The following position is currently open. Interested applicants can send CV and cover letter to [careers@i-excelerate.com](mailto:careers@i-excelerate.com)